

F 415.554.1877



Date: February 25, 2025

To: Commissioner Kate Stacy, President

Commissioner Joshua Arce, Vice President

Commissioner Avni Jamdar Commissioner Steve Leveroni

Through: Dennis J. Herrera, General Manager

From: Nancy L. Hom, Chief Financial Officer and Assistant

General Manager, Business Services

Subject: SFPUC FY 2024-25 Second Quarter Budgetary Report

through December 2024

The FY 2024-25 second quarter budgetary reports are attached for the three Enterprises and CleanPowerSF, with high-level changes to revenues and expenses summarized in the following table:

FY 2024-25 Operations

	Beginning Available Fund Balance	Fund Balance Budgeted to be (Used)	Projected Sources	Projected Uses (excluding Capital)	Net Operating Results Surplus / (Shortfall)	Mid-year Adjustments to Fund Balance	Projected Year End Available Fund Balance
Water	204.0	(24.0)	(6.8)	4.2	(2.6)	3.4	180.8
Wastewater	177.2	(24.7)	(3.2)	6.4	3.3	(1.7)	154.0
Power	217.6	(28.7)	(14.9)	72.0	57.1	-	246.0
CleanPowerSF	150.2	-	(30.8)	77.1	46.3	-	196.5

Summary:

- Positive year end operating results projected for Power,
 CleanPowerSF, and Wastewater; with a shortfall for Water.
- Water: Retail revenues are projected to improve from quarter one, but remain below budget, primarily due to lower volumes than budgeted. Personnel spending is projected to be over-budget due to overtime – funds will be reallocated to address this through the City's overtime supplemental process. This shortfall is partially offset by slightly higher wholesale sales and savings in programmatic projects, interdepartmental service costs, and debt service costs.

Daniel L. Lurie Mayor

Kate H. Stacy President

Joshua Arce Vice President

Avni Jamdar Commissioner

Steve Leveroni
Commissioner

Dennis J. Herrera General Manager



- Wastewater: Similar to Water, projected revenues have improved since the first quarter, but remain below budget due to lower volumes. Additionally, multiple stormwater-only parcels currently have no service agreements and remain uncollected. This is offset by a one-time payment from UCSF and the Warriors for their share of costs for the Mariposa Pump Station, lower labor costs due to vacant positions, and debt service savings.
- Power: Overall, revenues are lower than quarter one. Retail
 revenues are lower than budget due to lower demand, offset by
 higher Wholesale revenues from resource adequacy sales. On
 the uses side, large savings are projected for power purchases
 mainly due to carryforward budget and contingency projected to
 be unspent, and higher generation, avoiding additional power
 purchases.
- CleanPowerSF: Retail sales are projected to be similar to the first quarter, lower than the budget due to final, adopted rates being set lower, and lower demand. This is offset by higher wholesale sales. On the uses side, continued lower power prices and demand have resulted in a surplus for the power purchase budget. In addition, there is a general reserve which was budgeted to go unspent to build reserves.
- All enterprises are projected to exceed financial policy minimums and coverage ratios at year end.

If you have questions, please contact me at NHom@sfwater.org.

CC:

Ronald Flynn, Deputy GM, SFPUC
Barbara Hale, AGM, Power Enterprise, SFPUC
Joel Prather, AGM, Wastewater Enterprise, SFPUC
Steve Ritchie, AGM, Water Enterprise, SFPUC
Stephen Robinson, AGM, Infrastructure, SFPUC
Wendy Macy, Chief People Officer, SFPUC
Masood Ordikhani, AGM, External Affairs, SFPUC
Laura Busch, Deputy Chief Financial Officer, SFPUC
Anna Duning, Budget Director, SFPUC
Benjamin McCloskey, Acting Budget Director, Mayor's Office
Greg Wagner, Controller

Attachments:

Appendix A Water Enterprise
Appendix B Wastewater Enterprise
Appendix C Hetch Hetchy Water & Power, including the Power
Enterprise
Appendix D CleanPowerSF

Appendix A

WATER ENTERPRISE OPERATING FUNDS FY 2024-25 2nd Quarter - Budgetary Basis, Funds 25940, 25950, 25990, 25960, 26570, 26600, 26510 & 26603 (\$ Millions)

		FY 2024-25					
	 2023-24 ctuals		riginal udget	Revised Budget (includes carryforwards)	Projection (current year spending)	Variance (Projection vs Revised Budget)
Sources							
Retail Water Sales	322.1		344.0	345.0	337.1	(7.9) A
Wholesale Water Sales	313.0		359.9	359.9	361.1	1.:	2 B
Interest Income	11.1		3.2	3.2	3.2		-
Rental Income	9.0		12.7	12.7	12.7		-
Miscellaneous Income	16.0		20.3	20.3	17.7	(2.6) C
Departmental Transfer Adjustment	(46.3)		(49.2)	(49.2)	(49.2)		-
Federal Bond Interest Subsidy	22.8		20.4	20.4	22.8	2.	4 D
Appropriated/Budgeted Use of Fund Balance	 -		24.0	62.1	62.1		_
Total Sources	647.7		735.2	774.3	767.5	(6.8)
Operating Uses							
Personnel	112.3		121.5	121.5	122.0	(0.6) E
Non-Personnel Services	36.7		21.2	26.7	26.7		-
Materials and Supplies	21.8		20.3	22.5	22.5		-
Equipment	2.5		4.1	9.6	9.6		-
Overhead (SFPUC Bureaus)	59.9		65.0	77.9	77.9		-
Services of Other Departments	26.4		32.0	35.0	33.0) F
Debt Service	327.4		333.6	333.6	331.4	2.:	2 G
General Reserve	 5.9		0.6	0.6	-		<u> H</u>
Total Operating Uses	592.9		598.2	627.5	623.2	4.:	2
Net Operating Results	54.8				144.3	(2.6	<u>)</u>
	 0000 04	Curr	ent Year	Total	Projection	Dunings	_
Other Impacts to Operating Budget	2023-24 ctuals		fers from erating	Available Funds	(current & future years spending)	Project Closeouts	
Capital Projects	67.1		103.6	242.7	242.7		-
Facilities Maintenance/Programmatic	31.9		33.5	75.4	70.7	4.	3 I
Legal Settlements	-		-	-	1.3	(1.3) J
Total Adjustments to Operating Fund Balance	\$ 99.0	\$	137.1	\$ 318.1	\$ 314.7		_
Available Fund Balance as of Fiscal Year-End	\$ 204.0					\$ 180.	シ
Available Fund Balance, % of Operating Uses (K) 25-68%	68.6%					49.99	6
Debt Service Coverage (Year-End Budgetary Basis) (L)							
Indenture Basis (includes Available Fund Balance) (M) ≥ 1.35	1.81		1.87			1.76	;
Current Basis (N) ≥ 1.10	1.10		1.33			1.22	

Appendix A

WATER ENTERPRISE OPERATING FUNDS

FY 2024-25 2nd Quarter - Budgetary Basis, Funds 25940, 25950, 25990, 25960, 26570, 26600, 26510 & 26603 (\$ Millions)

Revenue Variances

- **A.** Projected retail water sales of 53.4 MGD represent a 2.9% increase from FY 23-24 actuals of 51.9 MGD and a 2.9% decrease from budget of 55 MGD. Forecast also includes \$3.4M in revenue (0.5 MGD net total) from delayed bills from prior fiscal year and \$3.6M in transfers out to wastewater from lease revenues to pay for low-income customer discount programs.
- **B**. Projected wholesale water sales of 127.4 MGD represent a 3.9% increase from FY 23-24 actuals of 122.6 MGD and a 0.6% decrease from budgeted volumes of 128.2 MGD. Partially offset by \$3.9M in minimum purchase charges from FY 23-24.
- C. Miscellaneous income is projected to be below budget, mainly due to a correction to historic overhead revenues in CDD.
- D. Includes federal subsidy on 525 Golden Gate COPs.

Expenditure Variances

- **E.** Salaries are projected to exceed budget due to higher than expected overtime costs, which will be addressed by re-allocating funding from other sources in Water's budget through the City's overtime supplemtal process.
- F. Savings reflect lower spending from other City departments.
- G. Delay of interest payment for the Mt Tunnel SRF loan.
- H. \$0.6M in general reserve.
- I. \$4.0M in savings from Landscape Conservation Program and \$0.8 in planned savings from community benefits project.
- J. Expected legal settlements.

- K. Calculated as Ending Available Fund Balance (including additions to General Reserve) as a percent of Operating Uses plus Facilities Maintenance/Programmatic Uses. SFPUC's Fund Balance Reserve Policy requires this to be within a range of 25-68%.
- L. Additional expenses that are included in debt service calculations are not shown in this operating fund report.
- **M.** Calculated as ratio between (a) Total Sources plus Beginning Available Fund Balance plus Capacity Charges, less Operating Uses less Facilities Maintenance/Programmatic, excluding all revenues and expenses related to the 525 Golden Gate COPs, and (b) Debt Service. The Indenture requires this ratio to be a minimum of 1.25 times, and SFPUC's Debt Service Coverage Policy requires this ratio to be a minimum of 1.35 times.
- N. Calculated as ratio between (a) Total Sources plus any appropriated fund balance, plus Capacity Charges, less Operating Uses less Facilities Maintenance/Programmatic, excluding all revenues and expenses related to the 525 Golden Gate COPs, and (b) Debt Service. SFPUC's Debt Service Coverage Policy requires this ratio to be a minimum of 1.10 times.

Appendix B

WASTEWATER ENTERPRISE OPERATING FUNDS FY 2024-25 2nd Quarter - Budgetary Basis, Funds 20160, 20170, 20180, 20530 & 20550 (\$ Millions)

			FY 2024-25								
		023-24 uals	-	jinal Iget	Bu (inc	/ised dget ludes orwards)	(curr	ection ent year ending)	(Pro	ariance ojection vs sed Budget)	
Sources											
Sewer Service Charges		385.4		435.3		435.8		424.8		(11.0)	Δ
Interest Income		11.6		3.9		3.9		3.9		(11.0)	^
Miscellaneous Income		3.5		4.2		4.2		11.5		7.2	В
Federal Bond Interest Subsidy		3.9		3.2		3.2		3.9		0.6	С
Appropriated/Budgeted Use of Fund Balance		26.4		24.7		48.4		48.4		-	
Total Sources		430.7	-	471.4		495.6		492.4		(3.2)	
Operating Uses											
Personnel		80.6		89.5		89.5		88.3		1.2	D
Non-Personnel Services		25.2		30.1		33.9		33.9		_	
Materials and Supplies		14.2		15.9		17.7		17.7		_	
Equipment		4.3		1.7		5.0		5.0		_	
Overhead (SFPUC Bureaus)		35.8		47.2		54.8		54.8		_	
Services of Other Departments		35.9		38.9		42.1		42.1		-	
Debt Service		95.1		122.6		122.6		117.9		4.7	Ε
General Reserve		27.8		0.6		0.6		-		0.6	F
Total Operating Uses		291.3		346.5		366.2		359.8		6.4	
Net Operating Results		139.4						132.7	\$	3.3	
Other Impacts to Operating Budget		023-24 uals	Transfe	nt Year ers from ating	Ava	otal ilable nds	(currer	ection nt & future spending)		Project oseouts	
Capital Projects		82.5		112.4		295.0		295.0			
Facilities Maintenance/Programmatic		8.5		12.5		17.0		17.0		_	
Legal Settlements		-		-		-		1.7		(1.7)	G
Total Adjustments to Operating Fund Balance	\$	91.1	\$	124.9	\$	312.0	\$	313.7	\$	(1.7)	
Available Fund Balance as of Fiscal Year-End	\$	177.2						•	\$	154.0	>
Available Fund Balance, % of Operating Uses (H) 25-68%		86.5%								59.5%	
Debt Service Coverage (Year-End Budgetary Basis) (I)											
Indenture Basis (includes Available Fund Balance) (J) ≥ 1.35	5	3.87		3.26						3.11	
Current Basis (K) ≥ 1.10		2.06		2.01						1.99	

Appendix B

WASTEWATER ENTERPRISE OPERATING FUNDS FY 2024-25 2nd Quarter - Budgetary Basis, Funds 20160, 20170, 20180, 20530 & 20550 (\$ Millions)

Revenue Variances

- A. Projected residential sales of 44.3 mgd represent a 0.2% incease from FY 23-24 actuals of 44.2 MGD and a 2.4% decrease from budget of 45.4 MGD. Forecast includes \$4.2M in revenue (0.46 MGD net total) from delayed bills from prior fiscal year and \$3.6M in revenue transfers from water lease revenues to pay for low-income discount programs. This is offset by some stormwater-only parcels not yet billed pending confirmation of responsible account holders, accounting for approximately \$3M variance between budget and projection.
- **B.** Miscellaneous income is forecasted to be higher than budget due to one-time revenue payments from UCSF and the Warriors as part of their contribution to the construction of the Mariposa Pump Station.
- C. Includes federal subsidy on 525 Golden Gate COPs.

Expenditure Variances

- **D.** Salary savings reflect vacant positions.
- E. Debt service variance mainly due to the issuance of the 2024 Series B refunding of 2018 Series B and 2023 Series B and defeasance of the 2021 Series A Notes and 2021 Series B Notes.
- F. \$0.6M in general reserve.
- G. Expected legal settlements.

- **H.** Calculated as Ending Available Fund Balance (including additions to General Reserve) as a percent of Operating Uses plus Facilities Maintenance/Programmatic Uses. SFPUC's Fund Balance Reserve Policy requires this to be within a range of 25-68%.
- I. Additional expenses that are included in debt service calculations are not shown in this operating fund report.
- **J.** Calculated as ratio between (a) Total Sources plus Beginning Available Fund Balance plus Capacity Charges, less Operating Uses less Facilities Maintenance/Programmatic (excluding all revenues and expenses related to the 525 Golden Gate COPs), and (b) Debt Service. The Indenture requires this ratio to be a minimum of 1.25 times, and SFPUC's Debt Service Coverage Policy requires this ratio to be a minimum of 1.35 times.
- K. Calculated as ratio between (a) Total Sources plus any appropriated fund balance plus Capacity Charges, less Operating Uses less Facilities Maintenance/Programmatic (excluding all revenues and expenses related to the 525 Golden Gate COPs), and (b) Debt Service. SFPUC's Debt Service Coverage Policy requires this ratio to be a minimum of 1.10 times.

Appendix C

HETCH HETCHY WATER & POWER OPERATING FUNDS FY 2024-25 2nd Quarter - Budgetary Basis - 24970, 24980, 24990, 25000 & 25354 (\$ Millions)

		FY 2024-25					
	FY 2023-24 Actuals	Original Budget	Revised Budget (includes carryforwards)	Projection (current year spending)	Variance (Projection vs Revised Budget)	Ī	
Sources							
Electric Sales - Retail	188.3	210.7	217.3	199.2	(18.1)	Α	
Electric Sales - Wholesale	42.3	18.9	16.7	25.1	8.4	В	
Water Sales - Transfer from Water Department	46.3	49.2	49.2	49.2	-		
Natural Gas & Steam - City Work Orders	16.3	28.5	28.5	22.7	(5.7)	С	
Interest Income	10.3	4.4	4.4	4.8	0.4	D	
Federal Interest Subsidy - Power Bonds	0.1	0.1	0.1	0.1	-		
Miscellaneous Income	5.2	5.3	5.3	5.4	0.1	Е	
Appropriated/Budgeted Use of Fund Balance	35.4	28.7	117.0	117.0	-		
Total Sources	344.3	345.7	438.4	423.5	(14.9)	•	
Operating Uses							
Personnel	54.5	59.5	59.5	59.5	-		
Non-Personnel Services	35.0	48.9	81.9	81.9	-		
Power Purchases, Transmission Distribution & Related Charges	79.1	114.6	150.2	87.1	63.1	F	
Natural Gas & Steam	16.3	23.7	31.0	22.7	8.2	G	
Materials and Supplies	3.9	3.8	4.1	4.1	-		
Equipment	1.8	2.5	9.2	9.2	-		
Overhead (SFPUC Bureaus)	23.1	28.3	33.2	33.2	-		
Services of Other Departments	7.5	9.8	10.0	10.0	-		
Debt Service	3.8	10.5	10.5	10.5	_		
General Reserve	6.9	0.6	0.6	-	0.6	н	
Total Operating Uses	231.9	302.2	390.2	318.2	72.0	-	
Net Operating Results	112.4			105.3	57.1	- =	
Other Impacts to Operating Budget	FY 2023-24 Actuals	Current Year Transfers from Operating	Total Available Funds	Projection (current & future years spending)	Project Closeouts	1	
Facilities Maintenance/Programmatic	13.1	23.3	28.2	28.2	-		
Capital projects	15.7	20.2	82.4	82.4	-		
Total Adjustments to Operating Fund Balance	28.7	43.5	110.6	110.6	-	•	
Available Fund Balance as of Fiscal Year-End	217.6	•			246.0	>	
Available Fund Balance, % of Operating Uses (I) 25-68%	90.2%				91.6%		
Debt Service Coverage (Year-End Budgetary Basis) (J)							
Indenture Basis (includes Available Fund Balance) (K) ≥ 1.35	64.97	21.56			19.32		
Current Basis (L) ≥ 1.10	14.40	1.97			8.86		

Revenue Variances

- A. Retail sales are projected to be lower based on year to date volumes.
- B. Wholesale sales are higher than budget mainly due to higher resource adequacy sales offset by reduced sales from lower prices.
- C. Gas and steam sales below budget due to lower usage. Revenue reduction is offset by equivalent cost savings.
- D. Interest income slightly above budget.
- E. Miscellaneous income is slightly above budget.

Expenditure Variances

- **F.** Savings are due to lower projected power costs and higher generation saving \$12M in power purchases, \$5M in savings from Transmission
 - costs, and \$3M in savings for Resource Adequacy. This is offset by \$1M increase in distribution costs. The remaining savings are a result of budgeted contingency and correspond to be unspect.
- G. Gas and steam sales below budget due to lower usage. Revenue reduction is offset by equivalent cost savings.
- **H.** \$0.6M in general reserve.

- I. Calculated as Ending Available Fund Balance (including additions to General Reserve) as a percent of Operating Uses plus Facilities Maintenance/Programmatic Uses. SFPUC's Fund Balance Reserve Policy requires this to be within a range of 25-68%.
- J. Additional expenses that are included in debt service calculations are not shown in this operating fund report.
- K. Calculated as ratio between (a) Total Sources plus Beginning Available Fund Balance, less Operating Uses, less Facilities Maintenance/Programmatic (excluding all revenues and expenses related to the 525 Golden Gate COPs, Natural Gas and Steam and Treasure Island), and (b) Debt Service. The Indenture requires this ratio to be a minimum of 1.25 times, and SFPUC's Debt Service Coverage Policy requires this ratio to be a minimum of 1.35 times.
- L. Calculated as ratio between (a) Total Sources plus any appropriated fund balance, plus Capacity Charges, less Operating Uses less Facilities Maintenance/Programmatic, (excluding all revenues and expenses related to the 525 Golden Gate COPs, Natural Gas and Steam and Treasure Island), and (b) Debt Service. SFPUC's Debt Service Coverage Policy requires this ratio to be a minimum of 1.10 times.

Appendix D

CleanPowerSF

FY 2024-25 2nd Quarter - Budgetary Basis - 24750, 24751, 24760, 24761, 24765 & 24870 (\$ Millions)

		FY 2024-25				
	FY 2023-24 Actuals	Original Budget	Revised Budget (includes carryforwards)	Projection (current year spending)	Variance (Projection vs Revised Budget)	
Operating Sources						
Electric Sales - Green Product	326.3	411.7	411.7	348.7	(63.0)	
Electric Sales - SuperGreen Product	29.4	37.1	37.1	60.5	23.5	
Wholesale Sales	5.0	11.1	11.1	19.5	8.3	
Subtotal - Electric Revenues	360.7	459.9	459.9	428.7	(31.2) A	
Interest Income	0.3	3.1	3.1	3.6	0.4 B	
Miscellaneous Income	0.0	-	-	-	-	
Appropriated/Budgeted Use of Fund Balance		-	43.9	43.9	=_	
Total Sources	361.0	463.1	507.0	476.2	(30.8)	
Operating Uses						
Personnel	6.4	8.7	8.7	8.7	-	
Overhead	5.7	7.5	8.6	8.6	-	
Non Personnel Services	8.7	10.9	12.7	12.7	-	
Materials & Supplies	0.0	0.1	0.2	0.2	-	
Power Purchases, Transmission Distribution & Related Charg		385.0	424.7	388.1	36.6 C	
Services of Other Departments	4.0	1.9	2.5	2.5	-	
Debt Service	-	-	-	-		
General Reserve	32.7	40.5	40.5		40.5 D	
Total Operating Uses	341.4	454.7	497.8	420.7	77.1	
Net Operating Results	19.6		-	55.5	46.3	
Other Impacts to Operating Budget	FY 2023-24 Actuals	Current Year Transfers from Operating	Total Available Funds	Projection (current & future years spending)	Project Closeouts	
Programmatic	0.5	7.8	8.6	8.6	-	
Capital Projects	1.5	0.6	4.4	4.4	-	
Total Adjustments to Operating Fund Balance	2.0	8.4	13.0	13.0	-	
Available Fund Balance as of Fiscal Year-End	150.2				196.5 E	
Available Fund Balance, $\%$ of Operating Uses (F) $\%$	43.9%				45.8%	

Revenue Variances

- A. Retail revenues are driven lower primarily by lower load, partially offset by higher wholesale revenues. Budget revenues assumed 7% higher load and higher rates (12% FY25 increase budgeted instead of 8.5% adopted)
- B. Interest income variance due to interest earnings on APX collateral not included in budget.

Expenditure Variances

- C. Savings are due to lower projected load and wholesale energy costs. This is offset by carryforward budget projected to be unspent.
- **D.** General Reserve was intentionally budgeted and planned to go unspent to build reserves.

- E. Available fund balance at fiscal year end is calculated within this report by taking beginning fund balance, less any fund balance budgeted to be used as a source, and adding the projected variances as well as project closeouts. As the CleanPowerSF Trust Fund is a continuing fund, amounts budgeted therein will automatically roll forward to the following year and will not be closed out to fund balance. As such, variances related to revenues, purchase of power, and general reserves will not close out to fund balance at the end of the year without manual intervention. However as those funds are not considered restricted and CleanPowerSF may choose to close them out to fund balance, we are presenting them here as part of fund balance.
- F. Calculated as Ending Available Fund Balance as a percent of Operating Uses plus Facilities Maintenance/Programmatic Uses. Per SFPUC's Fund Balance Reserve Policy adopted in April 2022, CleanPowerSF is required to build its fund balance reserve to a minimum of 41% (150 days) and a target of 49% (180 days) of operating expenditures within three fiscal years (June 30, 2025) of Fiscal Year Ending 2022.